



PRESSEINFORMATION

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Februar 2023

Smart equipment carrier for sailing yachts - cooperation between Atlantic Towers and SAILTEC for the European market

Since its foundation in 1984, SAILTEC is known for outstanding service, know-how and its portfolio of high-quality brands of technical equipment.

With Atlantic Towers' flexible and easy to assemble archs to carry equipment on sailing yachts, Björn Rump could add a completely new product to SAILTEC's portfolio. The Sail Arch will have a large market in Europe not only because of the increasing importance of solar panels on yachts.

"We are pleased that we were able to hold successful meetings with Steve Tull from Atlantic Towers in the USA," says Björn Rump, owner of SAILTEC. "The contact was made through the export representative Brunger Export Inc. At boot Düsseldorf we fixed the deal with a handshake."

SAILTEC will take over the sole distribution throughout Europe and will ship Sail Archs from the Schenefeld/Hamburg warehouse.



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The Sail Arch is a unique aluminium construction made from standard components that can be individually configured. This means the Sail Arch can be fitted to virtually any sailing yacht, no matter of the shape of the stern. The high-strength tube is made of 6063 aluminium, finely brushed and brightly anodised for protection against salt water. Solar panels can be mounted, as well as antennas, navigation instruments, even bulky items on board like a kayak or dinghy can be stored and lifted.

"The Sail Arch is like the Swiss Army Knife for cruising yachts and can be mounted with simple tools," says Steve Tull, president of Atlantic Towers in the US.

Sail Arch consists of a port, a starboard and a central bridge assembly with universal tools for mounting.

Sail Archs are suitable for yachts from approx. 30 feet and are available from SAILTEC at an RRP of € 3,480 incl. 19% VAT.

Weitere Informationen erhalten Sie bei:

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Über SAILTEC: Die SAILTEC GmbH ist seit fast 40 Jahren bekannt für hochwertige und technische Yachtausrüstung und kompetente Beratung für Werften, Fachhändler und Endkunden. SAILTEC vertritt eine Auswahl international bekannter Marken. Produkte für Yachten, die kommerzielle Schifffahrt, sowie produzierende Betriebe aller Wirtschaftsbereiche sind in einem ausgereiften Lieferprogramm erarbeitet worden.